

ACS Industries, Inc.
Raw Material Surcharge Policy
Monthly Surcharge Calculations
For Orders Shipped: Jan. 01 - 31, 2012



Alloy	Ni -Nickel	Cr -Chrome	Fe - Iron	Moly	Ti - Titanium	Cu - Copper	Al - Aluminum	Surcharge Sub Total	6% Scrap Factor	Energy Surcharge	Total Raw Material Surcharge / Lb.
Base Price/Lb.	\$ 2.000	\$ 0.350	\$ 0.064	\$ 3.000	\$ 8.500	\$ 0.750	\$ 0.650				
Current Price/Lb.	\$ 8.050	\$ 1.108	\$ 0.228	\$ 13.438	\$ 12.625	\$ 3.442	\$ 0.941				
Surcharge Applied	\$ 6.050	\$ 0.758	\$ 0.164	\$ 10.438	\$ 4.125	\$ 2.692	\$ 0.291				
304L	% / Lb. 9.25%	19.00%	68.60%	0.00%	0.00%	0.00%	0.00%				
	\$ / Lb. \$ 0.560	\$ 0.144	\$ 0.113	\$ -	\$ -	\$ -	\$ -	\$ 0.816	\$ 0.049	\$ 0.039	\$ 0.904
309 SS	% / Lb. 13.50%	23.00%	60.20%	0.00%	0.00%	0.00%	0.00%				
	\$ / Lb. \$ 0.817	\$ 0.174	\$ 0.099	\$ -	\$ -	\$ -	\$ -	\$ 1.090	\$ 0.065	\$ 0.039	\$ 1.194
310 SS	% / Lb. 20.50%	25.00%	50.70%	0.00%	0.00%	0.00%	0.00%				
	\$ / Lb. \$ 1.240	\$ 0.189	\$ 0.083	\$ -	\$ -	\$ -	\$ -	\$ 1.513	\$ 0.091	\$ 0.039	\$ 1.643
316 SS	% / Lb. 12.00%	17.00%	65.40%	2.50%	0.00%	0.00%	0.00%				
	\$ / Lb. \$ 0.726	\$ 0.129	\$ 0.107	\$ 0.261	\$ -	\$ -	\$ -	\$ 1.223	\$ 0.073	\$ 0.039	\$ 1.336
316 Ti	% / Lb. 12.00%	17.00%	65.40%	2.50%	0.70%	0.00%	0.00%				
	\$ / Lb. \$ 0.726	\$ 0.129	\$ 0.107	\$ 0.261	\$ 0.029	\$ -	\$ -	\$ 1.252	\$ 0.075	\$ 0.039	\$ 1.366
321 SS	% / Lb. 10.50%	18.00%	67.80%	0.00%	0.00%	0.00%	0.00%				
	\$ / Lb. \$ 0.635	\$ 0.136	\$ 0.111	\$ -	\$ -	\$ -	\$ -	\$ 0.883	\$ 0.053	\$ 0.039	\$ 0.975
430 SS	% / Lb. 0.00%	17.00%	80.80%	0.00%	0.00%	0.00%	0.00%				
	\$ / Lb. \$ -	\$ 0.129	\$ 0.133	\$ -	\$ -	\$ -	\$ -	\$ 0.261	\$ 0.016	\$ 0.039	\$ 0.316
A286	% / Lb. 25.50%	14.75%	53.50%	1.38%	0.00%	0.00%	0.00%				
	\$ / Lb. \$ 1.543	\$ 0.112	\$ 0.088	\$ 0.144	\$ -	\$ -	\$ -	\$ 1.886	\$ 0.113	\$ 0.039	\$ 2.039
Al	% / Lb. 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	100.00%				
	\$ / Lb. \$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 0.291	\$ 0.291	\$ 0.017	\$ 0.039	\$ 0.347
Carp 20	% / Lb. 35.00%	20.00%	34.85%	2.50%	0.00%	3.50%	0.00%				
	\$ / Lb. \$ 2.118	\$ 0.152	\$ 0.057	\$ 0.261	\$ -	\$ 0.094	\$ -	\$ 2.681	\$ 0.161	\$ 0.039	\$ 2.881
Cu	% / Lb. 0.00%	0.00%	0.00%	0.00%	0.00%	100.00%	0.00%				
	\$ / Lb. \$ -	\$ -	\$ -	\$ -	\$ -	\$ 2.692	\$ -	\$ 2.692	\$ 0.162	\$ 0.039	\$ 2.893
Inc 600	% / Lb. 72.00%	15.50%	9.60%	0.00%	0.00%	0.00%	0.00%				
	\$ / Lb. \$ 4.356	\$ 0.117	\$ 0.016	\$ -	\$ -	\$ -	\$ -	\$ 4.489	\$ 0.269	\$ 0.039	\$ 4.798
Inc 601	% / Lb. 60.50%	23.00%	11.90%	0.00%	0.00%	0.25%	0.00%				
	\$ / Lb. \$ 3.660	\$ 0.174	\$ 0.020	\$ -	\$ -	\$ 0.007	\$ -	\$ 3.861	\$ 0.232	\$ 0.039	\$ 4.132
Monel 400	% / Lb. 66.00%	0.00%	2.50%	0.00%	0.00%	31.00%	0.00%				
	\$ / Lb. \$ 3.993	\$ -	\$ 0.004	\$ -	\$ -	\$ 0.835	\$ -	\$ 4.832	\$ 0.290	\$ 0.039	\$ 5.161
Ni200	% / Lb. 99.50%	0.00%	0.25%	0.00%	0.00%	0.05%	0.00%				
	\$ / Lb. \$ 6.020	\$ -	\$ 0.000	\$ -	\$ -	\$ 0.001	\$ -	\$ 6.022	\$ 0.361	\$ 0.039	\$ 6.422
Phos. Bronze	% / Lb. 0.00%	0.00%	0.00%	0.00%	0.00%	95.00%	0.00%				
	\$ / Lb. \$ -	\$ -	\$ -	\$ -	\$ -	\$ 2.558	\$ -	\$ 2.558	\$ 0.153	\$ 0.039	\$ 2.750
SnCu	% / Lb. 0.00%	0.00%	0.00%	0.00%	0.00%	98.00%	0.00%				
	\$ / Lb. \$ -	\$ -	\$ -	\$ -	\$ -	\$ 2.638	\$ -	\$ 2.638	\$ 0.158	\$ 0.039	\$ 2.836

Surcharge Policy Notes & Citations:

1. Base Price / Lb. is an approximation of a commodity's price on metal exchanges in the Policy's base year, 2003. This is the price ACS factors into product costing and quotations.
2. Current Price / Lb. is the material's trailing two-month's (i.e. November calculations use September's closing spot averages) on metal exchanges. The Base Price / Lb. is subtracted from this number to calculate the surcharge component applied to indiv
3. ACS factors 6% total scrap on raw material - 3% for wire processing and 3% for finished goods fabrication.
4. Total Surcharge / Lb. equals the Surcharge Sub Total plus the Scrap Factor and is the value applied to individual part weights.
5. For the trailing two months' London Metal Exchange averages used for Nickel, Chrome, Iron and Moly, please visit:
http://www.aksteel.com/markets_products/stainless_surcharges.asp
6. For the trailing two months' New York Mercantile Exchange averages used for Copper, please visit:
http://www.nymex.com/cop_fut_histspot.aspx
7. For the trailing two months' New York Mercantile Exchange averages used for Aluminum please visit:
http://www.nymex.com/alu_fut_histspot.aspx