

ACS Industries, Inc.  
 Raw Material Surcharge Policy  
 Monthly Surcharge Calculations  
 For Orders Shipped: Dec. 1-31, 2007



Alloy	Ni -Nickel	Cr -Chrome	Fe - Iron	Moly	Cu - Copper	Al - Aluminum	Surcharge Sub Total	6% Scrap Factor***	Total Raw Material Surcharge / Lb.****
Base Price/Lb.*	\$ 2.000	\$ 0.350	\$ 0.064	\$ 3.000	\$ 0.750	\$ 0.650			
Current Price/Lb.**	\$ 14.087	\$ 1.471	\$ 0.143	\$ 31.856	\$ 3.589	\$ 1.103			
Surcharge Applied	\$ 12.087	\$ 1.121	\$ 0.079	\$ 28.856	\$ 2.839	\$ 0.453			
<b>304L</b>	% / Lb. 9.25%	19.00%	68.60%	0.00%	0.00%	0.00%			
	\$ / Lb. \$ 1.118	\$ 0.213	\$ 0.054	\$ -	\$ -	\$ -	\$ 1.385	\$ 0.083	\$ 1.469
<b>309 SS</b>	% / Lb. 13.50%	23.00%	60.20%	0.00%	0.00%	0.00%			
	\$ / Lb. \$ 1.632	\$ 0.258	\$ 0.048	\$ -	\$ -	\$ -	\$ 1.937	\$ 0.116	\$ 2.054
<b>310 SS</b>	% / Lb. 20.50%	25.00%	50.70%	0.00%	0.00%	0.00%			
	\$ / Lb. \$ 2.478	\$ 0.280	\$ 0.040	\$ -	\$ -	\$ -	\$ 2.798	\$ 0.168	\$ 2.966
<b>316 SS</b>	% / Lb. 12.00%	17.00%	65.40%	2.50%	0.00%	0.00%			
	\$ / Lb. \$ 1.450	\$ 0.191	\$ 0.052	\$ 0.721	\$ -	\$ -	\$ 2.414	\$ 0.145	\$ 2.559
<b>321 SS</b>	% / Lb. 10.50%	18.00%	67.80%	0.00%	0.00%	0.00%			
	\$ / Lb. \$ 1.269	\$ 0.202	\$ 0.054	\$ -	\$ -	\$ -	\$ 1.525	\$ 0.091	\$ 1.616
<b>430 SS</b>	% / Lb. 0.00%	17.00%	80.80%	0.00%	0.00%	0.00%			
	\$ / Lb. \$ -	\$ 0.191	\$ 0.064	\$ -	\$ -	\$ -	\$ 0.255	\$ 0.015	\$ 0.270
<b>A286</b>	% / Lb. 25.50%	14.75%	53.50%	1.38%	0.00%	0.00%			
	\$ / Lb. \$ 3.082	\$ 0.165	\$ 0.042	\$ 0.398	\$ -	\$ -	\$ 3.688	\$ 0.221	\$ 3.909
<b>Al</b>	% / Lb. 0.00%	0.00%	0.00%	0.00%	0.00%	100.00%			
	\$ / Lb. \$ -	\$ -	\$ -	\$ -	\$ -	\$ 0.453	\$ 0.453	\$ 0.027	\$ 0.480
<b>Carp 20</b>	% / Lb. 35.00%	20.00%	34.85%	2.50%	3.50%	0.00%			
	\$ / Lb. \$ 4.230	\$ 0.224	\$ 0.028	\$ 0.721	\$ 0.099	\$ -	\$ 5.303	\$ 0.318	\$ 5.621
<b>Cu</b>	% / Lb. 0.00%	0.00%	0.00%	0.00%	100.00%	0.00%			
	\$ / Lb. \$ -	\$ -	\$ -	\$ -	\$ 2.839	\$ -	\$ 2.839	\$ 0.170	\$ 3.009
<b>Inc 600</b>	% / Lb. 72.00%	15.50%	9.60%	0.00%	0.00%	0.00%			
	\$ / Lb. \$ 8.702	\$ 0.174	\$ 0.008	\$ -	\$ -	\$ -	\$ 8.884	\$ 0.533	\$ 9.417
<b>Inc 601</b>	% / Lb. 60.50%	23.00%	11.90%	0.00%	0.25%	0.00%			
	\$ / Lb. \$ 7.312	\$ 0.258	\$ 0.009	\$ -	\$ 0.007	\$ -	\$ 7.587	\$ 0.455	\$ 8.042
<b>Monel 400</b>	% / Lb. 66.00%	0.00%	2.50%	0.00%	31.00%	0.00%			
	\$ / Lb. \$ 7.977	\$ -	\$ 0.002	\$ -	\$ 0.880	\$ -	\$ 8.859	\$ 0.532	\$ 9.391
<b>Phos. Bronze</b>	% / Lb. 0.00%	0.00%	0.00%	0.00%	95.00%	0.00%			
	\$ / Lb. \$ -	\$ -	\$ -	\$ -	\$ 2.697	\$ -	\$ 2.697	\$ 0.162	\$ 2.859
<b>SnCu</b>	% / Lb. 0.00%	0.00%	0.00%	0.00%	98.00%	0.00%			
	\$ / Lb. \$ -	\$ -	\$ -	\$ -	\$ 2.782	\$ -	\$ 2.782	\$ 0.167	\$ 2.949

Surcharge Policy Notes:

- \* Base Price / Lb. is an approximation of a commodity's price on metal exchanges in the Policy's base year, 2003. This is the price
- \*\* Current Price / Lb. is the material's trailing two-month's (i.e. November calculations use September's closing spot averages) on
- \*\*\* ACS factors 6% total scrap on raw material - 3% for wire processing and 3% for part fabrication.
- \*\*\*\* Total Surcharge / Lb. equals the Surcharge Sub Total plus the Scrap Factor and is the value applied to individual part weights.

Surcharge Policy Citations:

- 1) For the trailing two months' London Metal Exchange averages used for Nickel, Chrome, Iron and Moly, please visit:  
[http://www.aksteel.com/markets\\_products/stainless\\_surcharges.asp](http://www.aksteel.com/markets_products/stainless_surcharges.asp)  
<http://www.allegHENyludlum.com/ludlum/pages/SurchargeCalculator/SurchargeFront.asp?type=Stainless%20Steel>
- 2) For the trailing two months' New York Mercantile Exchange averages used for Copper, please visit:  
[http://www.nymex.com/cop\\_fut\\_histspot.aspx](http://www.nymex.com/cop_fut_histspot.aspx)
- 3) For the trailing two months' New York Mercantile Exchange averages used for Aluminum please visit:  
[http://www.nymex.com/alu\\_fut\\_histspot.aspx](http://www.nymex.com/alu_fut_histspot.aspx)